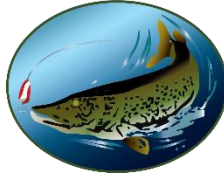


Fishing Lake



First Nation

Community Development Program Economic Development Small Business Application

GENERAL OVERVIEW

- All applications must include:
 - A letter of intent that clearly outlines your business and;
 - This completed application form.
 - Business Plan
 - Financial Plan
 - Quotes
 - Updated Resume
 - Letters of reference or support
 - Certification
- The form of business organization you will operate as (e.g. Sole proprietorship, partnership, or corporation)
- If buying out it into an existing business, please explain who is involved (existing owners), and what their relationship will be for the duration of your ownership of the business.
- Indicate where the business is to be located (and identify if this is on or off reserve.)
Include a copy of all appraised assets in relation to this business (tools, vehicles, etc.)
- As per Community Development Policy a member that received funding for the small business application can re-apply after 5 years.
- **Deadline for submission is March 31st**

MARKETING PLAN

Objective:

Briefly explain who your targeted customer is. Also address the (potential) size of this market. Do you believe there is room for growth and expansion?

Strategies:

Why will the customer want to do business with you? E.g. low cost producer), and are there other benefits?

Implementation and Evaluation

Explain how you plan to attract your possible clients (e.g. strategy) as well as maintain your future client base. Also, indicate the evaluation procedures you will use to determine the success of your "plan"

FINANCIAL PLAN

Explain your overhead costs and detail each by outlining the intended purpose, for example, how many employees will you have and how much will you pay them?

Indicate this for each expense item that may need clarification (use another sheet if needed): _____

Expenses

Expense	Total
Land/Building Lease or Rent	\$
Professional (Legal/Accounting)	\$
Pre-Operating (Consultants, etc)	\$
Office (Phone, etc)	\$
Salaries/Wages	\$
Utilities (Power/Gas)	\$
Training	\$
Operating	\$
Required Cash on Hand (cash float)	\$
TOTAL Estimated Overhead amount	\$

Financial Arrangements

Expense	Amount
Non-repayable Contribution	\$
Personal	\$
Fishing Lake First Nation Economic Development	\$
Other (Sief, ABC Canada) if a percentage, give The value that is non-repayable	\$
TOTAL	\$
REPAYABLE CONTRIBUTIONS	
Commercial Loan	\$
Other (Sief, ABC Canada) if a percentage, give The value that is to be repaid	\$
TOTAL	\$
TOTAL FINANCING	\$

Please feel free to include any other information that you feel may help make a more informed decision regarding your application, such as attaching a business proposal to application.

Signature of Applicant	Date
Co-Applicant(if applicable)	Date
Witness	Date

For Office Use Only		
Application Denied	Application Approved	Date